

# AS SEEN IN *Forbes & Fortune*

**BOSTON** LEADERS IN LAW



FROM LEFT TO RIGHT: PARTNERS PAUL ALAN RUFO, MATTHEW J. WALKO, PETER M. DURNEY, CHRISTOPHER A. DUGGAN, BARBARA HAYES BUELL, DANA A. ZAKARIAN, AND RODNEY E. GOULD.

## A History of Success in Courtrooms and Boardrooms

**Smith Duggan Cornell & Gollub LLP provides unsurpassed business counsel and litigation experience to clients of all sizes, from Fortune 500 companies to individual entrepreneurs throughout the Northeast.**

In February 2023, two premier law firms, Smith Duggan Buell & Rufo LLP and Cornell & Gollub, merged to form Smith Duggan Cornell & Gollub LLP (SDC&G). The firm includes exceptional trial lawyers skilled in a variety of areas including product liability, business, construction, professional malpractice, travel law, insurance, intellectual property, and employment disputes. With 21 seasoned lawyers focused on providing responsive, individualized service, the firm possesses a unique blend of courtroom talent, legal depth, and an unwavering commitment to excellence and client satisfaction.

With almost a century of combined experience, the firm's attorneys have handled hundreds of jury trials. Senior partners Christopher A. Duggan, Peter M. Durney, Barbara H. Buell, Rodney E. Gould, and Dana A. Zakarian have a passion for the courtroom and a history of success. Four partners have served as presidents or officers of the Massachusetts Chapter of the American Board of Trial Advocates, an invitation-only organization reserved for veteran trial lawyers with extraordinary ethical and professional standards.

The firm's lawyers have a long history of handling challenging and cutting-edge legal issues across diverse industries. For example, since starting his career in the products liability division of General Electric Company, Durney has defended product-related cases nationwide for over 35 years. Over the same period, Duggan has successfully tried cases and argued appeals for many product manufacturers, retailers, major airlines, and insurers. Zakarian has achieved significant recoveries— attracting national media attention—in antitrust, trade secret, and unfair business practice cases.

### EXCEPTIONAL REPRESENTATION

SDC&G is a full-service firm specializing in litigation, health care, travel, commercial real estate, corporate, trust and estates, family law, and insurance coverage. "Melding the extensive experience and talent of a leading group of practitioners is exciting," says Durney.

With an imposing roster of highly skilled, creative, and cost-conscious attorneys, SDC&G lawyers have a proven track record of achieving favorable resolutions in and out of court while saving clients the time and expense of protracted disputes.

"Problem-solving is the goal," says Zakarian, who evaluates cases from the outset, providing clients numerous options for achieving their objectives. "We treat each case as if it will go to trial while resolving it as fast as possible."

"Jury trials are a central part of the American experience," adds Duggan. "I love courtrooms. Clients and opposing counsel know we are not afraid to try cases. If we say we will try a case, we mean it."

Their approach has resulted in longstanding client relationships based on trust and results. "We get to know clients personally," says Durney. "We want to take the stress off their shoulders."

Regardless of the size or complexity of the case, clients can trust that SDC&G attorneys will provide creative, principled representation to achieve successful resolutions. "Guiding our clients through a difficult situation and toward a solution is one of the most satisfying things we get to do as lawyers," says Zakarian.



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